



Welch Allyn Partners in CareSM Education Services

Clinical Education Program

Whether your needs relate to staff turnover, yearly Joint Commission education requirements, annual training, clinical skills day or new hospital orientation, we have education programs to serve your needs.



Partners in CareSM Services
SUPPORT | EDUCATION | PROFESSIONAL

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Clinical Training Program Guidelines

In conjunction with the Welch Allyn Device Training Programs below, the Welch Allyn Clinical Consultant Team offers a variety of education programs to effectively train your staff. Class options for staff education include:

Train the Trainer Classes

Developed for super-users; gives staff members the ability to train co-workers who are unable to attend training classes while the Welch Allyn Clinical Consultant is on-site, or in instances of turnover, annual staff education, and the addition of devices to the in-house fleet.

Basic Classes

Developed for those users who need to know the basics of the device for general use.

Supported Products:

- Welch Allyn Connex® Vital Signs Monitor 6000
- Welch Allyn Connex® Central Station
- Welch Allyn Connex® Spot Monitor
- Welch Allyn Connex® Vitals Management Software
- SureTemp® Plus Thermometers
- Braun PRO 4000/6000 Thermometer

Welch Allyn Device Training Programs

Based on the number of devices purchased, customers may qualify for the following:

Tier 1: On-site Device Training Program¹

- Mix of Train the Trainer and Basic classes provided
- Access to online training module(s) content
- Attendance captured for classroom device training
- Checklists (optional) for classroom device training
- Remote follow-up at 1 week and 1 month post-training
- Training Plan Agenda and program attendance provided to customer at the completion of training days

Tier 2: Remote Clinical Consultant Webinar²

- One-time webinar, led remotely by a Welch Allyn Clinical Consultant
- Access to electronic training documents
- Access to self-paced online training module(s) content

Tier 3: eResource Package

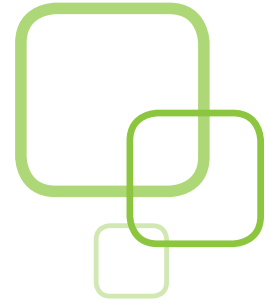
- Access to self-paced online training module(s) content

¹A stationary classroom setting is required for device training programs to help minimize disruption in the patient care areas and allow staff to learn about the device without distractions.

²Facility is responsible for the A/V capabilities to accommodate our Tier 2, Remote Clinical Consultant Webinar device training program. Program must take place between 8am-5pm in the customer's time zone.

Welch Allyn Go-Live Program

The Welch Allyn Clinical Consultant Team understands that support at the start of deployment is the key to successful implementation and use of your newly connected devices. Upon project initiation, a Welch Allyn Clinical Consultant will be assigned to work with a Point of Contact in Nursing at your facility to review the details and create plans for your upcoming deployment.



- Go-Live Facilitator Training Program classes provided (huddle/classroom format)
- Go-Live Facilitators will be assigned by the customer to attend these training sessions
- Go-Live Facilitators are responsible for training around the workflow and generating awareness of the connectivity project within their respective or assigned areas. This allows for more robust coverage on the units during the Go-Live.
- On-the-unit workflow training conducted by a Welch Allyn Clinical Consultant and Go-Live Facilitators
- On-the-unit rounds conducted by a Welch Allyn Clinical Consultant to check up on usage and answer questions

See *Welch Allyn Clinical Training Program Guidelines* for more details on the support your facility will receive for device connectivity Go-Live. Go-Live support may be provided for connectivity projects on the respective units in conjunction with our Go-Live Facilitator program.



Clinical Education Packages

Package Options	2-Day	5-Day	10-Day	20-Day
Cost	\$3,655	\$8,600	\$16,125	\$27,950
Term Begins from date of purchase. If all clinical days are not used, rollover days will not be permitted at the end of the term.	1 Year 2 days must be used consecutively.	1 Year Minimum of 2 and maximum of 5 consecutive days.	1 Year Minimum of 2 and maximum of 5 consecutive days.	2 Years Minimum of 2 and maximum of 5 consecutive days.
Discount	15%*	20%*	25%*	35%*
Part Number	900-1265-00	900-1260-00	900-1146-00	900-1147-00

*Discount is based on standard rate of \$2,150 per day.

Note—A clinical training “day” is 8 hours and must be held over consecutive weekdays (minimum of 2 days/visit). Classroom training/Go-Live support hours can be divided into two blocks to accommodate different shifts, and suggested schedules will be proposed by the Welch Allyn Clinical Consultant. Additional training can be purchased. Number of days provided is based on purchase size and/or days purchased.



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For more information about Welch Allyn Support Services,
please consult your local Welch Allyn representative.

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